

Our Team



President / CEO Principal Consultant



Ambassador, Austria International Diplomat & Strategist

Senior International Business

Development Consultant

South Africa

Magnus Caspar

Senior Consultant

Switzerland



Dr. David French Senior Consultant **Human Development**



Senior Consultant, China



Senior Consultant



Senior Water Specialist



Senior Consultant



Senior Consultant Real Estate Development Governmental Affairs



Senior Consultant

Testimonials

Eric C. Miller

San Marino Venture

Allawos & Company has been critical in helping San Marino Venture Group and our portfolio of partner companies define business goals and develop strategies to achieve them. Allawos & Company is also one of the great connectors of the world; they generously open their considerable Rolodex when they see that there will be mutual benefit, even when it is not readily apparent to anyone but themselves. Allawos & Company has great integrity and is not afraid to ask tough questions and push for answers. San Marino Venture Group is pleased to partner with Allawos & Company and is proud to have them on our advisory board. February 2015

Dudley DeZonia

Pres. Royal Truck Body

Originally, we were introduced to Allawos and Co. as an organization with a "knack for improving production throughput". Well, it so happens that was only a small part of the story. In addition, we have found a Trusted Advisor who has made numerous contributions to many facets of the business. In addition to streamlining our production system, Allawos has redirected the utilization of our ERP; overhauled our IT systems; been the conduit to beneficial insurance and banking relationships; and is researching new manufacturing resources, globally and locally. Michael himself makes "The Allawos Experience" uniquely rewarding. He is straightforward, accountable, effective, fully invested, and smart-as-a-whip. Quite frankly, Michael is unlike any consultant we have ever known. *October 19, 2012*

Tom Bowen

Vice President Mckinstry Co.

I would recommend Allawos & Company to any business looking to grow, or become strategic with their target markets. February 2013

Zeng Fan Pei

Chairman of the Board FUJIAN LONGXI (LS) BEARING **CORPORATION LTD**

At the beginning of 2015, triumphant news keeps pouring in. Since the establishment of our strategic partnership, by your unremitting efforts, both in technology development and in business development we have gained fruitful achievements. First the testing results of our new liner system and secondly for our new business opportunities with the signing of NDA's with new potential customers, this is very exciting. Thirdly, Longxi Bearing USA Inc. is establishing according to our plan, we have full expectation for that.

All of these depended on your excellent work, here, on behalf of the LS team; I would like to extend our most sincere gratitude for you. And with your continuously & strong support, we firmly believe that our cooperation will achieve more success in the future. March 2015

Allawos & Company

Helping to grow your future by simplifying your Business Needs

GLOBAL MANAGEMENT CONSULTING SERVICES



ENTREPRENEURIAL START-UPS



ESTABLISHED BUSINESS



Consider Allawos & Company Business optimization is an From start-ups to Fortune 50 your mentor and trusted important part of every companies, advisor.

decades of diverse wisdom & professionals list. business knowledge as we goals.

missteps.

We have a proven track or in whole, facilitating record to shorten the time to positive growth. your success.

business.

vour new start-up. We bring be at the top of every for your business.

path to your professional and effectively analyzes your level, expanding flow, and process control in part way.

Allawos & Company provides growth component We will guide you and show Increasing the bottom line transform your organization you the path to success in and enhancing value should to the vision that you have

work with you to shorten the Allawos & Company quickly organization to the next business plan; marketing, opening new markets, or Inventory, going global, we have the We know the pitfalls and will management, organizational seasoned and experience assist you in avoiding chart; inventory, supply professionals to take you chain, production, quality, there in the most efficient

> We foster global business connections, enabling better business growth and stability.

Our Mission

Provide value and trusted business-consulting services, improving the clients condition and leaving behind the tools for growth.

Stephanie Jones

Employee & Customer

Relations Specialist

Solutions at work for you

Connecting your business to solutions that work



Our scope of knowledge, experience Whether in corporate development, bring success and satisfaction to our with customers by building on their strategies, weaknesses into require working on the core issues of required. the organization by discovering the **Our people & global reach**: over looked.

Our Global Professionals

are strategically place around the world to

better serve our growing customer base.

Allawos & Company has made

alliances with the professional

community, filling the major

spaces within industry and

only with those professionals

that share our same goals,

culture and aspirations to

create a diverse array of human

and technical assets, helping

our clients' obtain their desired

professionals

extensive experience within

their field of expertise with an

average of over thirty years of

experience to share with our

client base for fulfilling our

sense of accomplishment and

our customers' sense of

Allawos & Company, LLC is a

consultancy firm that has

seasoned specialist in a wide

variety of fields that will bring

solutions to the customer.

satisfaction and value.

We align

have

government.

outcome.

Our

Our goal is to leave a transformative impact as well as the tools for ongoing client success, ingraining and integrating new capabilities for lasting and continuous improvement that will meet the challenges of tomorrow as well as today.

A wise person does not always know the answer but knows where to find it; find Allawos & Company.





and alliances ensure that our firm will strategic planning, decision making practical implementation alliances, market strengths and transforming their development, diplomatic engagement growth or manufacturing optimization, our opportunities. Sustainable results veteran team brings the expertise

opportunities that would ordinarily be Allawos & Company is a unique global business-consulting firm, tuned to enable organizations around the world, identify and enhance their opportunities through engagement. Built on a foundation of decades of senior management experience, we are passionate in bring positive and measurable results to any have the expertise and experience to work with all levels of an organization.

> Sustainable results require a focus on discovering opportunities. Our scope knowledge, experience and global weaknesses into



Proposal development support

Business development:

- Capture assistance Aerospace/defense, energy and technology market sectors
- New market creation & Penetration

Governmental affairs and advocacy:

❖ Federal & State Government advocacy support

International business development:

- Assistance in non US firms locating in the US
- Business partner search
- Diplomacy assistance

Marketing and communications programs:

- Marketing positioning and branding
- Development and maintenance of marketing/communications programs
- Marketing campaign development
- New market creation & penetration

Renewable energy:

- Market trends
- Various renewable solutions
- Overcoming barriers to entry
- Finding strategic partners
- Testing facilities and procedures

Specialists in the following:

Water treatment

www.allawosandcompany.com (626) 335-5015

What we do:

creative company that we engage with and

Results:

the core issues of an organization and overlooked relationships ensure success and satisfaction for our clients by building on client strengths while transforming growth opportunities.



Corporate development:

Management services:

development

Executive mentoring

Business plan development, support and oversight

Organizational re-molding and management services

Corporate marketing, operations, strategy, strategic

Business and project management oversight and assistance:

Corporate social responsibility & corporate sustainability

New market strategy, planning and exploration

Organizational development and consultation

Employee survey, coaching and training

Interim Executive/C-level Management

New business segment penetration

Strategic plan development, implementation & advisory

Risk management reviews Consulting assistance on company and project operations, contract administration and task execution P & L review and recovery Government and commercial capture Organization optimization Communication facilitation Conflict resolution Performance evaluation Counseling Skills Executive coaching & Interim executive Management Manufacturing (machine parts, assemblies, capabilities) Quality assurance review and assistance

