



Global Management Consulting Services

Commentaries and Insights from Allawos & Company

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“June, is the Year Half Over or Just Getting Started?”

Michael Allawos, Principle Consultant

The 6th month of the year brings us summer, vacations, weddings, graduations, road trips, and the summer solstice. In the Georgian calendar, the calendar that most of the world uses, June is the sixth month. However, according to the early Roman calendar, June was actually the fourth month and had only 29 days. In 46 BC, Julius Caesar gave June 30 days instead of 29 when he reformed the Roman calendar.

June was named after the Roman goddess Juno, who was the wife of Jupiter. Others say that the name for June came from the Latin word *iunioris* meaning the younger ones, which is opposed to *maioris* or elders which May's name was originated from.

In June, spring ends and summer begins in the Northern Hemisphere and the opposite in the Southern Hemisphere. During this time in the Northern hemisphere, all of the flowers and plants come alive in a new beginning and in the Southern Hemisphere, winter begins in June and nature takes a long sleep.

Business can turn particularly challenging due to many of the events listed at the opening of this newsletter that can slow commerce. We've all been there when that key person that has to sign off on a new contract or a critical report sitting on someone's desk that plugs up or delays the schedule; we hear this all too often.

So what to do we do about this? We can blame this on the summer itch but we all know that life happens year round (*although summer can be a challenging time for business*) and we can use any type of excuse to rationalize the crisis of the moment. Communication is and always has been the answer to solves many of the world's problems and not just in business. Staying focused on business,

management must set reasonable goals, expectations and schedules with the in-house resources available.

With today's technology there are many ways to get the word out; however, serious businesses use ERP (*Enterprise Resource Planning*) or MRP (*Material Requirements Planning*) systems to manage the process. The key to success is to imagine everything in business as a process. It doesn't matter whether your company produces paper clips or is a research firm; there is a process that has to be followed to deliver the end product. Develop it, communicate it and stick to it, no ego's allowed.

Many companies today use consulting firms like Allawos & Company to help develop processes, communicate it and or help them stick to it. Those who step outside of their comfort zone enjoy more success and are less likely to succumb to fear that inhibits growth.

So let the month of June be the month for growth and not to go on vacation.

About Allawos and Company, LLC

Allawos & Company is a comprehensive global management business-consulting firm, keenly tuned to help enable organizations to identify and achieve opportunities through creative engagement built on a foundation of decades of senior management experience.

We are a global management consulting firm specializing in business plans, business development, corporate development, contract negotiations, employee surveys, strategic planning and turnarounds.

We are industry agnostic servicing aerospace to healthcare, semiconductor to farming. Our comprehensive consulting services improve the client's condition and leaves behind the tools for growth.

Michael Allawos
President & CEO
Principal Consultant
California, USA

Larry Vertal
Senior Consultant
Corporate Development
California, USA

Ambassador Werner
Brandstetter
International Diplomat &
Strategist, Vienna

Albert van Rensburg
Senior Consultant
International Bus. Dev.
Gauteng, South Africa

James Kohlhaas
Senior Consultant
Systems Integration
Washington DC, USA

Dennis Alfieri
Senior Consultant
Real Estate/Gov. Affairs
California, USA

Stephanie Jones
Senior Specialist
Employee Relations
California, USA

Jim Shivers
Senior Specialist
Water Treatment
California, USA

Magnus Caspar
Senior Consultant
Basel, Switzerland

Dr. David French
Senior Consultant, Human
Development
California, USA

Alex Kam
International Trade Specialist
China & Hong Kong

William (Bill) Dykes
Senior Business Consultant
Texas, USA

**More information is available at
<http://www.allawosandcompany.com>
or by calling (626) 335-5015 or (626) 824-4546**