



Global Management Consulting Services

Commentaries and Insights from Allawos & Company

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“International Business Consulting”

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No big surprise businesses today are becoming more and more complex. As a direct result, international firms and enterprises are faced with a new set of challenges every single day.

To help them remain competitive as well as creative amid these changes, many firms rely on international business consultancy firms whose job it is to analyze an organization’s structure and efficiency for growth and increased profits.

In private industry, international business consulting is simply called a management consultant. Besides analyzing the problems in an organizational structure of a business, the international business consultant will also propose solutions to improve these weak spots and implement the solution(s).

For instance, your company may be small but it is rapidly growing and you need help improving your methods of managing, controlling inventories, expenses or breaking into new markets. An international business consultant who has expertise in a multitude of business disciplines would be the professional to hire as you would hire a doctor to heal a wound or to facilitate healthy growth.

What if your company is a large concern and you’re in the process of creating a new division or expanding business development? You may still need to hire a business consultant who will help reorganize the corporate structure and eliminate duplicate, nonessential jobs or simply increase sales and profits.

A business / management consultant may be working as an independent of a management consulting firm. Management consulting firms may range in size from single practitioners to large international organizations that cater to both domestic and international markets.

Some analysts may specialize in specific fields of industry while others take a more general approach. So you may end up hiring a business consultant or management consulting firm who will handle health care or telecommunications and a different consultant who will be responsible for human resources, marketing, logistics, or information systems.

The Work Process

Once a consultant is contracted for his, hers or their services, the first thing that should be done is to baseline where the business is then define the nature and extent of the issues they were brought in to address. This is the initial phase of a business consultant's job where they are required to analyze relevant data, including annual revenues, employment, or expenditures.

They may also need to interview managers and employees as well as observe the different operations in the specific area of business.

After identifying the issues, the business consultant will then come up with sound proposals and solutions to address the problem. To prepare these solutions, the consultant will take into account the nature of the organization, its relationship with peers in the industry, and its internal organization and structure. Often, a consultant will gain insight into the problem by building and solving various management models.

In the final solution, the consultant will report his, her or their findings as well as recommendations to the client. Generally, these recommendations are submitted in writing but some consultants may make oral presentations, depending on client preference.

An organization may have strategic meetings whether to hire a consultant from the outside or to develop the asset internally. The big advantage with hiring a Managements Consultant is there is no learning curve, quick results and no legacy costs. With this being said both options (develop internal assets or hire a consultant) can be performed simultaneously to jump start and organizations growth.

Allawos & Company offers a wide array of Management Consulting services across the globe with specialists in most business fields helping solve some of the most complex and vexing business issues with positive outcomes and business growth.

About Allawos and Company, LLC

Allawos & Company is a comprehensive global management business-consulting firm, tuned to enable organizations to identify and exploit opportunities through creative engagement built on a foundation of decades of senior management experience.

We are a global management consulting firm specializing in business plans, business development, corporate development, contract negotiations, employee surveys, strategic planning and turnarounds.

We are industry agnostic servicing aerospace to healthcare, semiconductor to farming.

Our comprehensive consulting services, improve the client's condition and leaves behind the tools for growth.

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